# Volunteer Role: Fundraising and Grants Manager



#### Volunteer Role: Fundraising and Grants Manager

As the Fundraising and Awards Manager for our sports projects, you will be responsible for planning and implementing fundraising initiatives. Your strategic approach to fundraising will help us generate vital funds and recognise the contributions of our supporters. Here's what you'll be doing:

#### **Essential Job Functions**

**Fundraising Strategy:** Develop and execute comprehensive fundraising strategies to support the charity's programs and initiatives. This may include individual giving campaigns, online fundraisers, grant applications, corporate partnerships, and special events.

**Donor Cultivation:** Cultivate relationships with individual donors, corporate sponsors, foundations, and other potential supporters. Identify opportunities for donor stewardship and engagement to strengthen relationships and secure ongoing support.

**Grant Writing:** Research and identify grant opportunities from foundations, government agencies, and other sources. Write compelling grant proposals and applications to secure funding for specific projects or programs aligned with our mission.

### Experience

- Strong interpersonal and communication skills.
- Experience in fundraising, donor relations, or grant writing.
- Ability to think strategically and creatively about fundraising opportunities.
- Excellent writing skills, with the ability to craft compelling fundraising appeals and grant proposals.
- Passion for sustainability, mental health and our mission.
- Organisational skills and attention to detail.

#### **Benefits**

• Opportunity to play a critical role in raising funds to support sustainability initiatives and environmental conservation efforts.

- Gain valuable experience in fundraising strategy development, donor cultivation, and grant writing.
- Join a dedicated team of volunteers who are passionate about making a difference.
- Enhance your communication, leadership, and fundraising skills while contributing to a meaningful cause.
- Flexible scheduling and the chance to tailor your involvement based on your skills and availability.

## **Working Conditions**

We anticipate that this role will require about 8-10 hours (working from home) a month plus any events you would like to attend.